



NEWS RELEASE

Circular Technology Adds to Leadership Team as it Takes Aim at Clients' Compute Supply Chain Challenges

Kaitlin Pollara, formerly of Converge, joins as VP of Commercial Operations; Wall Street research advisor Brad Gastwirth heads Global Research and Market Intelligence

SOUTHBOROUGH, MA – January 5, 2026 – [Circular Technology](#), a global supply chain services company specializing in compute infrastructure, today announced two key additions to its leadership team. Kaitlin Pollara, former Global Cloud and Computing leader at Converge (an Arrow Company), joins the company as Vice President of Commercial Operations. Ex-Wall Street research advisor Brad Gastwirth has taken on the new role of Global Head of Research and Market Intelligence.

These two additions and other new hires come as four-year old Circular sharpens its focus on the emerging supply and demand challenges tech companies face in their compute infrastructure supply chains. Its services span the end-to-end product lifecycle from the latest AI chips to legacy decommissioned technology, including inventory management, procurement and decommissioned asset services. All are founded on unbiased market intelligence to help clients anticipate and navigate the uncertainty in compute supply and demand.

“Compute supply chain agility will be a key contributor to tech companies' success in the next decade,” said Jonathan Gerber, Co-founder and President of Circular Technology. “The ability to quickly respond to shifts in supply and demand will require real-time market insight, strategic global ecosystem relationships, and highly-efficient execution capabilities. We’re adding talent and services focused exclusively on these challenges and providing our clients with a distinct advantage as a result.”

Pollara will lead Circular’s go-to-market, revenue operations and customer-facing execution. Previously she worked in Converge’s Global Cloud and Compute business where she focused on global collaboration and cross-regional sales operations. Gastwirth

heads up Circular's Global Research and Market Intelligence efforts, responsible for tracking the compute supply chain from foundry to decommission, uncovering inflection points to help clients make better, more confident decisions. He brings over 20 years of experience as a Wall Street technology analyst and investment strategist, with deep expertise spanning semiconductors, compute infrastructure, and global technology supply chains. Gastwirth was previously the Chief Technology Strategist at Wedbush Securities and founded ABR Investment Strategy and ABR Capital Management, advising institutional investors on technology investments.

"The additions of Kaitlin and Brad really solidify our focus and elevate our services," said Gerber. "Kaitlin has 20 plus of experience partnering with the world's top tech companies, helping them navigate disruptions in their compute supply chain. She brings incredible insights in supply chain innovation and commercial strategy and has developed an impressive network across the ecosystem. Brad has been studying the compute supply chain for Wall Street for years, identifying the critical aspects impacting supply and demand. He's helping us build out that capability for the direct benefit of our clients."

About Circular Technology

Founded in 2021, Circular Technology is a global supply chain services company specializing in solving the compute infrastructure supply and demand challenges for leading tech companies. Services span the end-to-end product lifecycle from the latest AI chips to legacy decommissioned technology. Those services are founded on unbiased market intelligence that help clients anticipate and navigate the unpredictability in the compute supply chain. For more information, visit <https://www.circulartechnology.net/>.

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